

AT&T WEST BARGAINING BULLETIN #2

Mar 02, 2012

The Union and Company met today in full committee. The Union started off the session by proposing to incorporate the titles in Appendices B, D and E into Appendix A. This would provide for uniform working conditions and overtime rules. The Union's second proposal today was changes to Art 2 "Force Allocation". The Union is seeking language to improve employment security- training, transfers, force balancing and other employment security language changes.

The Company presented the union with a presentation – "*AT&T Compensation in a Competitive Marketplace*". The Company presentation outlined the loss of access lines to their competitors, the drop in traditional wireline service and competing with the non union cable companies as a reason for employees to pay for, quote, "their fair share of benefits". In spite of the fact that AT&T posted profits in September 2011 of \$11.71 billion on revenues of \$126 billion. Not to mention that as a result of the concessions, you, the members made to Healthcare at the last round of negotiations, AT&T saved \$43 million in Healthcare. Apparently that is not going to be enough! They're coming back for more!

HEY AT&T, HANDS OFF OUR HEALTHCARE!

Healthcare is not the only benefit AT&T is looking at. Overall Compensation is being compared to the non union competitors. AT&T wants a "*competitive cost structure reflecting current market realities*". ***Whose realities?!***

We are meeting tomorrow with the Company and will keep you informed of the progress made.

Meanwhile, keep mobilizing. **Keep Fighting for the American Dream!**

In Unity, Your Union Bargaining Committee,

Ellen West

Bill Demers

Art Gonzlaez

Marisa Remski

Pam Suniga

Tom Runnion

NOTE: John Himm Labor Relations was left off the Company committee in yesterday's bulletin.